

Psychology 3105: Spring Term, 2005
Seminar on Language, Communication, and Social Interaction

<i>Week (Date)</i>	<i>Topic</i>	<i>Readings</i>
1 (1/12)	Introduction and Overview	Holtgraves, Introduction. Noels, K. A., Giles, H. & Le Poire, B. (2003). Language and communication processes. In M. A. Hogg and J. Cooper (Eds.), <i>The Sage Handbook of Social Psychology</i> (pp. 232-257). London: Sage Publications. Krauss, R. M., & Chiu, C.-Y. (1998). Language and social behavior. In D. T. Gilbert, S. T. Fiske & G. Lindzey, <i>The Handbook of Social Psychology 4th Edition, Volume 2</i>. (pp. 41-89). Boston, MA: McGraw Hill.
2 (1/19)	Conversational Structure & Turn-taking	Holtgraves, Chapter 4: Conversational Structure Sacks, H., Schegloff, E. A., & Jefferson, G. (1974). A simplest systematics for the organization of turn-taking for conversation. <i>Language</i>, 50, 696-735. Dabbs, J. M. & Ruback, R. B. (1987). Dimensions of group process: Amount and structure of vocal interaction. In L. Berkowitz, (Ed.), <i>Advances in Experimental Social Psychology, Volume 20</i> (pp. 123-169). San Diego: Academic Press.
3 (1/26)	Speech Acts and Intentions	Holtgraves, Chapter 1: Speech Acts and Intentions Krauss, R. M., & Fussell, S. R. (1996). Social psychological approaches to the study of communication. In E. T. Higgins & A. Kruglanski (Eds.), <i>Social psychology: Handbook of basic principles</i>. New York: Guilford Press. Pp. 655-674. Gibbs, R. W. Jr. (1998). The varieties of intentions in interpersonal communication. In S.R. Fussell & R.J. Kreuz (Eds.), <i>Social and cognitive psychological approaches to interpersonal communication</i> (pp. 19-37). Mahwah, NJ: Lawrence Erlbaum. Clark, H. H. (1979). Responding to indirect speech acts. <i>Cognitive Psychology</i>, 11, 430-477
4 (2/2)	Politeness	Holtgraves, Chapter 2: Face Management and Politeness Holtgraves, Chapter 3: Interpersonal Consequences of Talk Clark, H. H. & Schunk, D. (1980). Polite responses to polite requests. <i>Cognition</i>, 9, 111-143. Ambady, N., Koo, J., Lee, F., & Rosenthal, R. (1996). More than words: Linguistic and nonlinguistic politeness in two cultures. <i>Journal of Personality and Social Psychology</i>, 70, 996-1011. Forgas, J. (1999) On feeling good and being rude: Affective influences on language use and request formulations. <i>Journal of Personality and Social Psychology</i>, 76, 928-939.

5 (2/9)	Perspective-taking and conversational grounding	Holtgraves, Chapter 5: Conversational Perspective-Taking Hardin, C. D. & Higgins, E. T. (1996). Shared reality: How social verification makes the subjective objective. In R. M. Sorrentino and E. T. Higgins (Eds.), <i>Handbook of Motivation and Cognition, Volume 3: The Interpersonal Context</i> (pp. 28-84). NY: Guilford. Krauss, R. M., & Fussell, S. R. (1996). Social psychological approaches to the study of communication. In E. T. Higgins & A. Kruglanski (Eds.), <i>Social psychology: Handbook of basic principles</i>. New York: Guilford Press. Pp. 674-701. Schober, M.F. (1998). Different kinds of conversational perspective-taking. In S.R. Fussell & R.J. Kreuz (Eds.), <i>Social and cognitive psychological approaches to interpersonal communication</i> (pp. 145-174). Mahwah, NJ: Lawrence Erlbaum. Clark, H. H. & Brennan, S. E. (1991). Grounding in communication. In L. B. Resnick, R. M. Levine, & S. D. Teasley (Eds.), <i>Perspectives on socially shared cognition</i> (pp. 127-149). Washington, DC: APA
6 (2/16)	Alternatives to perspective-taking	Giles, H., Coupland, N., & Coupland, J. (1992). Accommodation theory: Communication, context and consequences. In H. Giles, J. Coupland, & N. Coupland (Eds.), <i>Contexts of accommodation</i> (pp. 1-68). Cambridge: Cambridge University Press. SCAN Pickering, M. J. & Garrod, S. (In press). Toward a mechanistic model of dialogue. <i>Behavioral and Brain Sciences</i>. Note: Please read article, commentary, and author responses to comments. Keysar, B., Barr, D.J., Balin, J.A; Brauner, J.S. (2000). Taking perspective in conversation: The role of mutual knowledge in comprehension. <i>Psychological Science</i>, 11, 32-38. Epley, N., Keysar, B., van Boven, L., & Gilovich, T. (2004). Perspective taking as egocentric anchoring and adjustment. <i>Journal of Personality and Social Psychology</i>, 87, 327-339.
7 (2/23)	Effects of communication on the communicator	Higgins, E. T., (1999). "Saying is believing" effects: When sharing reality about something biases knowledge and evaluations. In L. L. Thompson, J. M. Levine, & D. M. Messick, (Eds.) <i>Shared cognition in organizations: The management of knowledge</i> (pp. 33-48). Mahwah, NJ: Lawrence Erlbaum Associates. Pennebaker, J. W., Mehl, M. R., & Niederhoffer, K. G. (2003). Psychological aspects of natural language use: Our words, our selves. <i>Annual Review of Psychology</i>, 54, 547-577. Rimé, B., Corsini, S., & Herbette, G. (2002). Emotion, verbal expression, and the social sharing of emotion. In S. R. Fussell (Ed.), <i>The verbal communication of emotion: Interdisciplinary perspectives</i> (pp. 185-208). Mahwah, NJ: Lawrence Erlbaum Associates. Kowalski, R. M. (1996). Complaints and complaining: Functions, antecedents, and consequences. <i>Psychological Bulletin</i>, 119, 179-196. Ruscher, J. B. (1998). Prejudice and stereotyping in everyday communication. In M. P. Zanna (Ed.) <i>Advances in experimental social psychology, Volume 30</i> (pp. 241-307). San Diego: Academic Press.

8 (3/2)	Language and Social Thought	Holtgraves, Chapter 6: Language and Social Thought Maass, A., Salvi, D., Arcuri, L., & Semin, G. (1989). Language use in intergroup contexts: The linguistic intergroup bias effect. <i>Journal of Personality and Social Psychology</i>, 57, 981-993. Semin, G. R., (2001). Language and social cognition. In A. Tesser and N. Schwarz (Eds.), <i>Blackwell Handbook of Social Psychology: Vol. 1 Intraindividual processes</i>. Malden, MA: Blackwell. Semin, G. R., de Montes, L. G., & Valencia, J. F. (2003). Communication constraints on the linguistic intergroup bias. <i>Journal of Experimental Social Psychology</i>, 39, 142-148. Rice, D. R., & Mullen, B. (in press). Cognitive representations and exclusion of immigrants: Why red-nosed reindeer don't play games. In D. Abrams, M. A. Hogg, & J. M. Marques (Eds.), <i>The social psychology of inclusion and exclusion</i>. Philadelphia, PA: Psychology Press.
9 3/9	Spring Break	
10 (3/16)	Nonverbal Behavior	Buck, R., & VanLeer, C. A. (2002). Verbal and nonverbal communication: Distinguishing symbolic, spontaneous, and pseudo-spontaneous nonverbal behavior. <i>Journal of Communication</i>, 52, 522-541. DePaulo, B.M. & Friedman, H.S. (1998). Nonverbal Communication. In D. Gilbert, S. Fiske, & G. Lindzey (Eds.) <i>Handbook of Social Psychology, Vol. 2, 4th edition</i> (pp. 3-40). Boston: McGraw Hill. Krauss, R. M. & Pardo, J. (in press) Speaker perception and social behavior: Bridging social psychology and speech science. To appear in P.A.M. van Lange, <i>Bridging Social Psychology</i>. Patterson, M. L. (1990). Functions of nonverbal behavior in social interaction. In H. Giles & W. P. Robinson (Eds.), <i>Handbook of Language and Social Psychology</i>. Chichester, England: Wiley & Sons.
11 (3/23)	Gesture	Kendon, A. (1997). Gesture. <i>Annual Review of Anthropology</i>, 26, 109-128. Bangerter, A. (2004). Using pointing and describing to achieve joint focus of attention in dialogue. <i>Psychological Science</i>, 15, 415-419. Krauss, R. M., Chen, Y., & Gottesman, R. F. (2000). Lexical gestures and lexical access: A process model. In D. McNeill (Ed.), <i>Language and gesture</i> (pp. 261-283). New York: Cambridge University Press. Iverson, J. M., Capirci, O., Longobardi, E., & Caselli, M. C. (1999). Gesturing in mother-child interactions. <i>Child Development</i>, 14, 57-75.
12 (3/30)	Gender and Culture	Dovidio, J., Brown, C. E., Heltman, K., Ellyson, S. L. & Keating, C. F. (1988). Power displays between men and women in discussions of gender-linked tasks: A multichannel study. <i>Journal of Personality and Social Psychology</i>, 55, 580-587. Carli, L. L. (1990). Gender, language and influence. <i>Journal of</i>

		<i>Personality and Social Psychology</i>, 59, 941-951. Giles, H. & Coupland, N. <i>Language: Contexts and Consequences</i>. Pacific Grove, CA: Brooks/Cole Publishing Company. [Chapters 1 and 2, pp. 1-59.]
13 (4/6)	No Class: CHI Conference	
14 (4/13)	Lying and Deception	DePaulo, B. M., Lindsay, J. J., Malone, B. E., Muhlenbruck, L., Charlton, K., & Cooper, H. (2003). Cues to deception. <i>Psychological Bulletin</i>, 129, 74-118. Ekman, P. (2003). Darwin, deception, and facial expression. In Ekman, P., Campos, J., Davidson R.J., De Waals, F. (2003) <i>Emotions Inside Out</i>. Volume 1000. (pp. 205-221). New York: Annals of the New York Academy of Sciences. Newman, M. L., Pennebaker, J. W., Berry, D. S., & Richards, J. M. (2003) Lying words: Predicting deception from linguistic style. <i>Personality and Social Psychology Bulletin</i>, 29, 665-675. Anolli, L., Balconi, M., & Ciceri, R. (2001). Deceptive miscommunication theory (DeMiT): A new model for the analysis of deceptive communication. In L. Anolli, R. Ciceri & G. Riva (Eds.), <i>Say not to Say: New perspectives on miscommunication</i>. IOS Press.
15-16 4/20-4/27	Presentations	