BoLT: Building on Local Trust

Seth Copen Goldstein seth@cmu.edu

1/7/21

Joint work with amazing students:

Denizalp Goktas, Miles Conn, Shanmukha Phani Teja Pitchuka, Mohammed Sameer, Maya Shah, Colin Swett, Hefei Tu, Shrinath Viswanathan, Jessica Xiao Xiyin Chu, Marcia Dai, Leiting Ding, Navo Emmanuel, Sophie Li, Navid Mamoon, Shubhang Seth, Christian Schoeberl, Rutvij Parthiv Trivedi, Gautham Vedam, Sijia Wu, Hope Yen, Xiao Yu, Iris Zhang, Min Zhu, Yumeng Zou



Community Currencies

- Tenino "Wooden Dollar" in the great depression
 - Can only be spent in Tenino
 - Creates liquidity
 - Helps the needy



Community Currencies

- Tenino "Wooden Dollar" in the great depression
 - Can only be spent in Tenino
 - Creates liquidity
 - Helps the needy
- Recreated during Covid







Happening right nextdoor – Zelienople eCard

- Zelienople issues \$50 eGift card to residents
- Can only be spent at local merchants





Zelienople eGift Card

For more details and how it works visit: https://app.yiftee.com/community/zelienople-egift-card-zelienople

This gift card can be redeemed at the 45 locations listed below:

Name	Address	Phone
Advanced Family Eyecare	214 W New Castle Street, Zelienople, Pennsylvania, 16063	(724) 452-6675
Auto Accenting	127 East Beaver Street, Zelienople, Pennsylvania, 16063	(724) 900-0833
BP	225 s main street, zelienople, Pennsylvania, 16063	(724) 452-8899
Baldinger's Candy	519 Perry Hwy, Zelienople, Pennsylvania, 16063	(724) 452-9310



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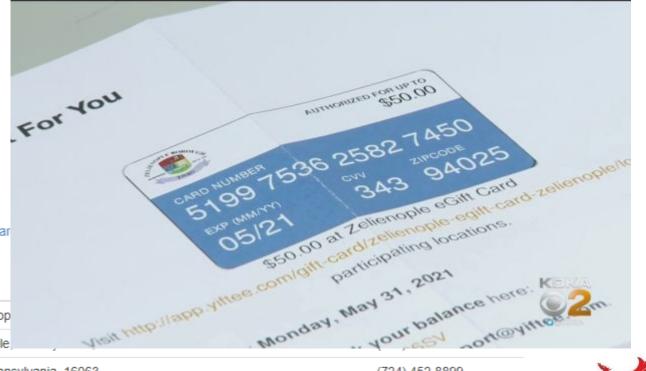
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(724) 452-9310

Building on Local Trust

- A unique lending and payment platform
- A digital platform for
 - creating community currencies
 - Turning reputation into capital
 - Gift cards
 - Personal loans
 - Business loans
 - Opening doors to traditional capital markets
- Injects capital and liquidity into a community
- Fights systematic Bias



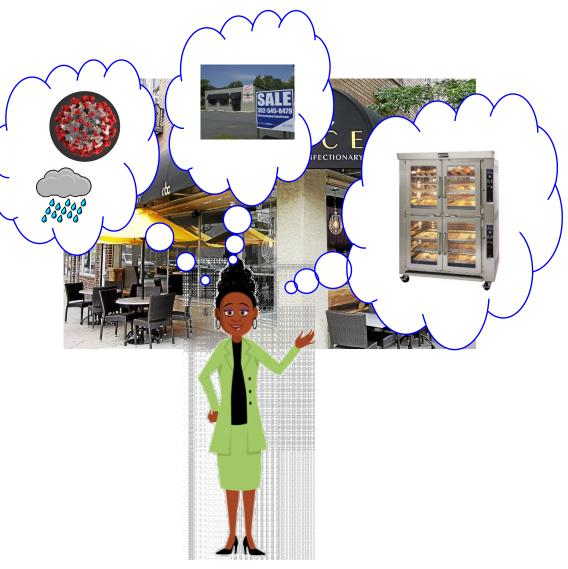
BoLT: An Introduction



Alice has a loyal following in the community.



BoLT: An Introduction



Alice wants to raise some money.



Alice creates a new bolt



- Alice wants to raise some money.
- She taps into local community and sells bolts: digital gift-cards



Alice creates a new bolt



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- She taps into local community and sells bolts: digital gift-cards
- They can pay interest

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Alice creates a new bolt



- Alice wants to raise some money.
- She taps into local community and sells bolts: digital gift-cards
- They can pay interest or not

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All Transactions Recorded on Public Ledger





- Alice mints ≠10
- Alice transfers to Charlie

•



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How can Charlie use his \(\frac{1}{2} \) Alice?

He can hold onto it.
 (Maybe it is accumulating interest)





How can Charlie use his \(\frac{1}{2} \) Alice?

He can hold onto it

He can spend it at Alice's







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How can Charlie use his \(\frac{1}{2} \) Alice?

He can hold onto it

He can spend it at Alice's

 He can (potentially) use it at Bob's Hardware store!



This is key aspect of Bolt. Bolts are tradeable with people other than the issuer.

Why will Bob accept \(\frac{1}{2} \) Alice?





Why will Bob accept > Alice?

- He believes other people will take them!
- That is all it takes.

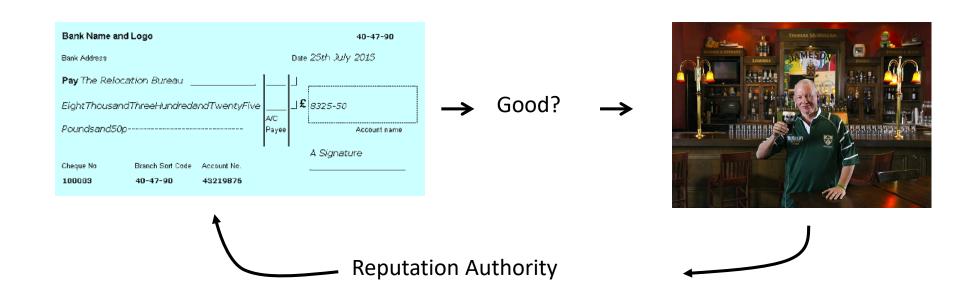




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Past Experience: Ireland

- Irish Banking Crisis ('60, '70, '76)
 - Banks closed
 - Checks can't clear
 - People used check as money



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Past Experience: Bank Money

- Irish Banking Crisis ('60, '70, '76)
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- Banknotes



Past Experience:

- Irish Banking Crisis ('60, '70, '76)
 - Banks closed
 - Checks can't clear
 - People used check as money
- Banknotes
- Local Currencies
 - BerkShares
 - Tenino, WA "wooden" currency
 - LETS
 - Zelienople eGift Card
 - •









BoLT

- Currency doesn't need to be static token.
- Nor backed only by the state.

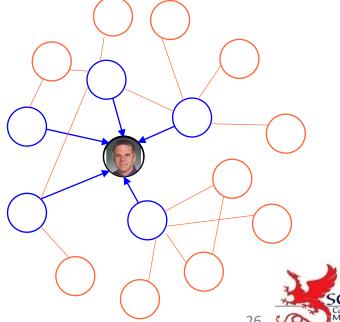
• Imagine that everyone can issue their own digital gift-cards backed by their reputation.



Who accepts \(\frac{1}{2} \) Seth?

- Certainly, I must.
- Anyone who expects to trade with me.
- People in my communities
- Most anyone who expects to trade with someone I trade with, etc.
- The further the separation the less likely.
- Everyone will decide their risk tolerance.





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Who accepts \(\frac{1}{2} \)Seth?

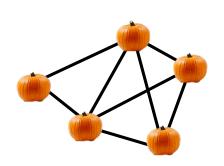
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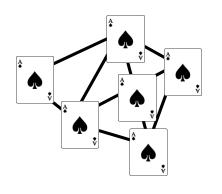


BoLT is "executable" and has means to reduce risk.

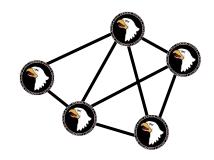


We Are All Members of Multiple Communities





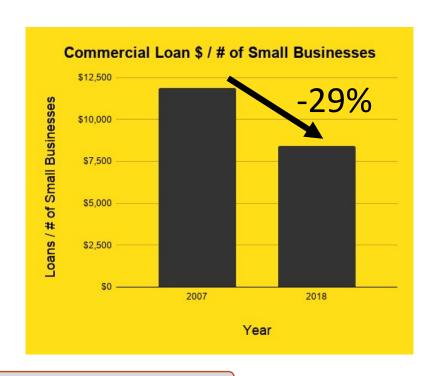


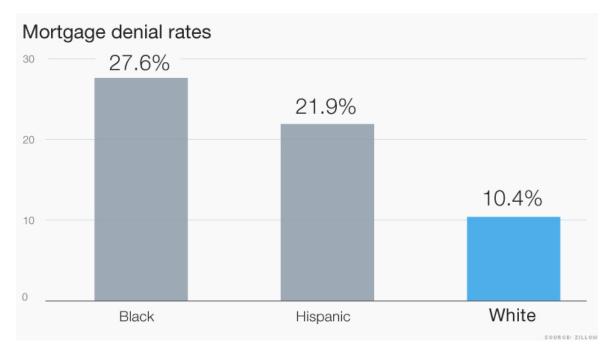


Public Ledger & Machine Learning replaces Publican as distributed reputation authority.

BoLT Motivation

- Failure of mainstream banking system
- Covid-19 makes all this worse
- Predatory Lenders are filling the gap (APRs > 90%!)







BoLT Motivation

- Failure of mainstream banking system
 - Asymmetric information
 - Imperfect competition
 - Systemic racial bias
 - Small-business bias
- Predatory Lenders are filling the gap
 - payday lenders: APR can be 700%
 - online: Lenio, Kabbage, Ondeck, Fundbox, ...: APR can be 94%
- Covid-19 makes all this worse
 - Bankruptcy Filings up 36%
 - Just march-july over 80K businesses permanently closed

Solution: Use local reputation to source funds locally (but, export trust globally)

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Why Not Traditional Gift Cards?

- Gift cards trade at an extreme discount (often 10-60%)
- Tremendous friction
 - fees
 - only accepted at one store/chain
 - Hard to subdivide
 - Hard to transfer
- Subject to forgery
- Lack of transparency
- Cannot be used to build trust/reputation

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BoLT is a lending & Payment platform

- BoLT: "Go Local" for capital
 - Businesses can raise money in the community
 - Customers use bolts to purchase goods & services from anyone on the system
 - Bolts flow around the community creating liquidity

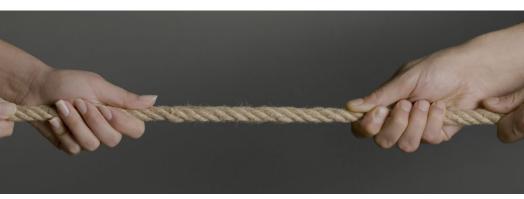


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BoLT is a lending & Payment platform

- BoLT: "Go Local" for capital
 - Businesses can raise money in the community
 - Customers can use bolts to purchase goods and services from anyone on the system
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- BoLT: gateway to global capital markets
 - Ledger data can be used to create global opportunities for investment







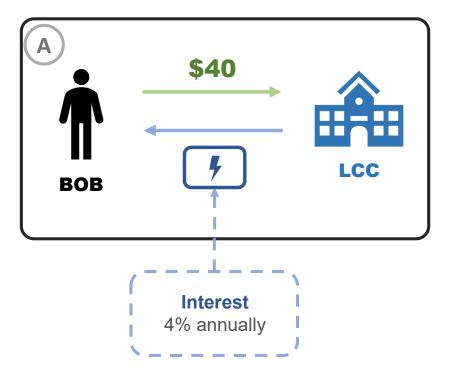
BoLT Use Cases

- B2C Digital Gift Cards
- Community-Based Gift Cards
- Philanthropic Leverage
- Community College Cash

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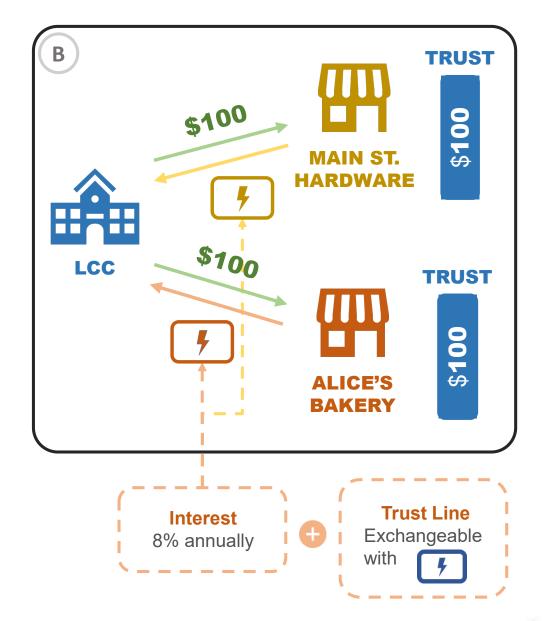
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- A Local Community Center sells bolts to members of the community
- It might have an interest rate to encourage adoption



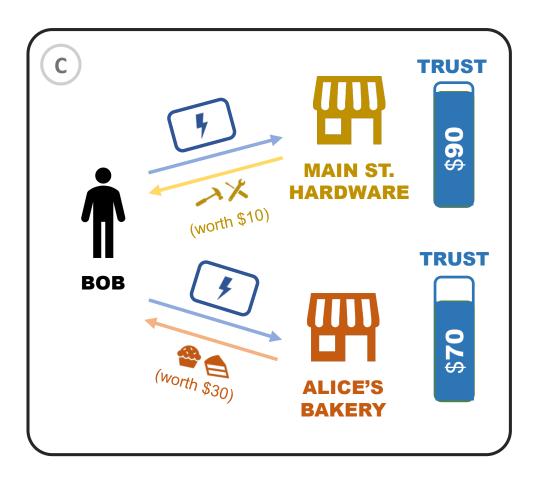


- LCC buys bolts from local merchants
- Local merchants "Trust" the LCC
- The TrustLine is on the ledger, so everyone can see where they are guaranteed to be able to spend their bolts



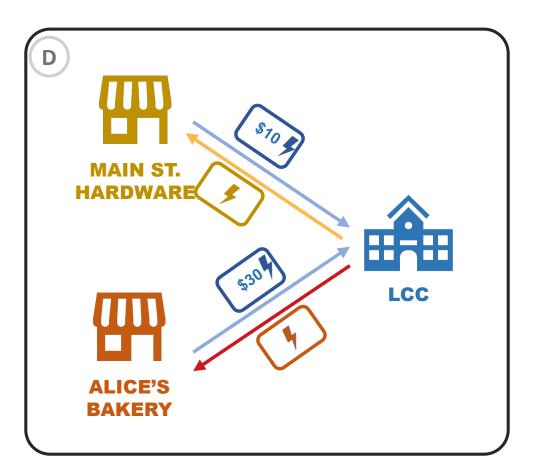


- Bob can spend his LCC bolts in the community
- (This adjusts trustline)





- Bob can spend his LCC bolts in the community
- (This adjusts trustline)
- And, allows merchants to reduce debt to LCC
- (Helps build "credit rating")



The Community Organization Model

- Supports local businesses
- Reduces risk to consumers
- Self-sustaining
- Keeps money in the community

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TrustLine

- Used to build trust on the ledger
- Most important for
 - Early adoption of BoLT
 - New entrants to the BoLT system
- Can also be used for anonymity

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BoLT: Building on Local Trust

- A public ledger based digital gift-card issuing and trading platform
- Addresses failures of mainstream banking
- Supports "go local" for raising capital
- Creates community by encouraging local trading/shopping
- Basic primitives support useful financial instruments
- Has the potential to export trust and bring in outside capital

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More info at: www.cs.cmu.edu/~seth/bolt

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