



**CMU 15-896**

**SOCIAL NETWORKS:**

**COORDINATION GAMES**

**TEACHERS:**

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# BACKGROUND

- We follow chapter 24 in the AGT book
- Spread of ideas and new behaviors through a population
- Examples:
  - Religious beliefs and political movements
  - Adoption of technological innovations
  - Success of new product
- Process starts with early adopters and spreads through the social network



# NETWORKED COORDINATION GAMES

- Simple model for the diffusion of ideas and innovations
- Social network is undirected graph  
 $G = (V, E)$
- Choice between old behavior  $A$  and new behavior  $B$
- Parametrized by  $q \in (0,1)$



# NETWORKED COORDINATION GAMES

- Rewards for  $u$  and  $v$  when  $(u, v) \in E$ :
  - If both choose  $A$ , they receive  $q$
  - If both choose  $B$ , they receive  $1 - q$
  - Otherwise both receive  $0$
- Overall payoff to  $v =$  sum of payoffs
- Denote  $d_v =$  degree of  $v$ ,  $d_v^X =$  #neighbors playing  $X$
- Payoff to  $v$  from choosing  $A$  is  $q d_v^A$ ; reward from choosing  $B$  is  $(1 - q) d_v^B$
- $v$  adopts  $B$  if  $d_v^B \geq q d_v \Rightarrow q$  is a **threshold**



# CASCADING BEHAVIOR

- Each node simultaneously updates its behavior in discrete time steps  $t = 1, 2, \dots$
- Nodes in  $S$  initially adopt  $B$
- $h_q(S)$  = set of nodes adopting  $B$  after one round
- $h_q^k(S)$  = after  $k$  rounds of updates
- Question: When does a small set of nodes convert the entire population?



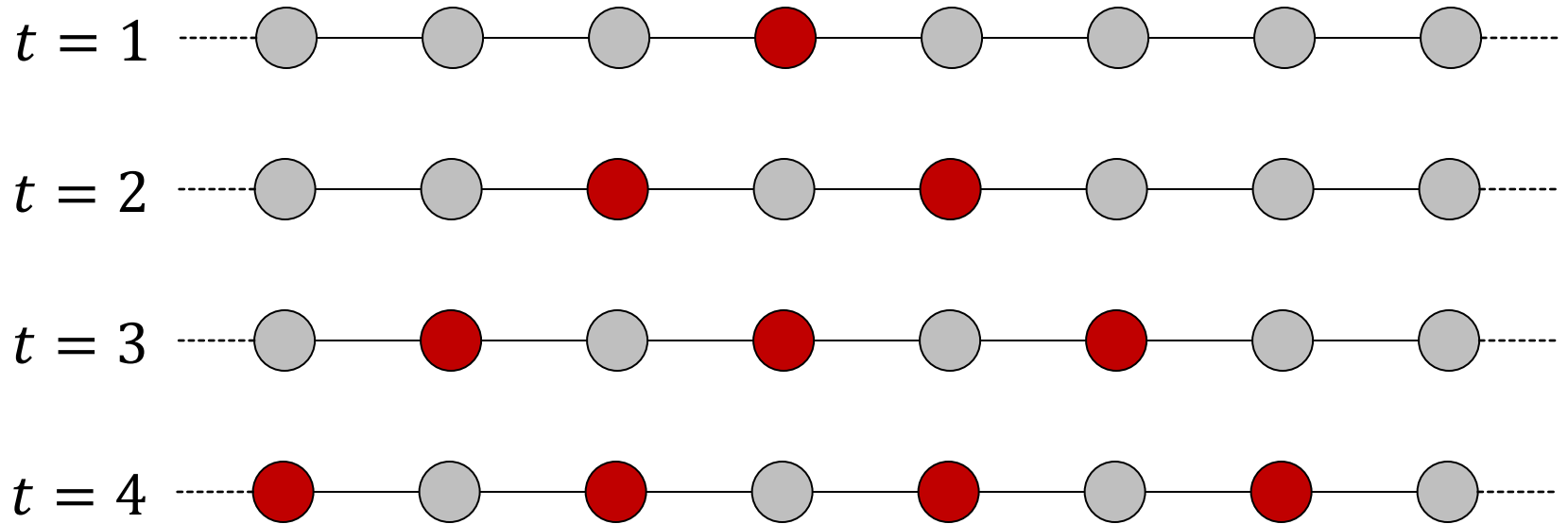
# CONTAGION THRESHOLD

- $V$  is countably infinite and each  $d_v$  is finite
- $v$  is converted by  $S$  if  $\exists k$  s.t.  $v \in h_q^k(S)$
- $S$  is **contagious** if every node is converted
- It is easier to be contagious when  $q$  is small
- **Contagion threshold** of  $G = \max q$  s.t.  $\exists$  finite contagious set



# EXAMPLE

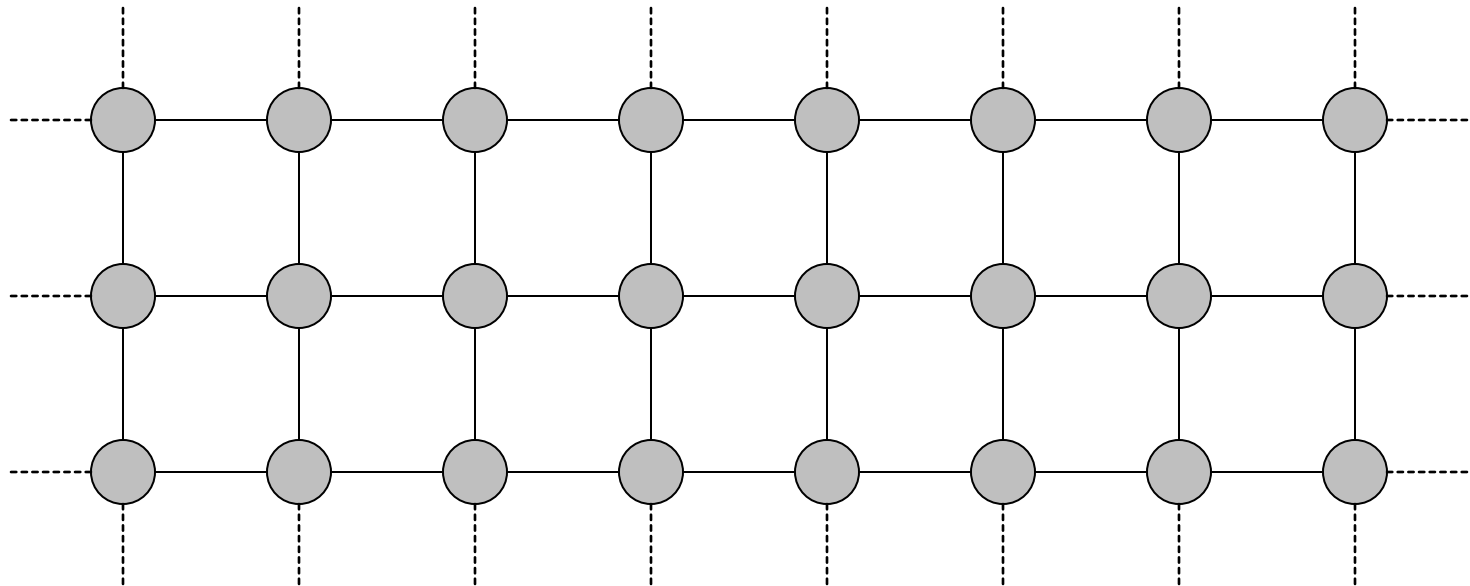
$$q = \frac{1}{2}$$



What is the contagion threshold of  $G$ ?



# EXAMPLE



Vote: What is the contagion threshold of  $G$ ?





# PROGRESSIVE PROCESSES

- **Nonprogressive** process: Nodes can switch from  $A$  to  $B$  or  $B$  to  $A$
- **Progressive** process: Nodes can only switch from  $A$  to  $B$
- As before, a node switches to  $B$  if a  $q$  fraction of its neighbors follow  $B$
- $\bar{h}_q(S)$  = set of nodes adopting  $B$  in progressive process; define  $\bar{h}_q^k(S)$  as before



# PROGRESSIVE PROCESSES

- With progressive processes intuitively the contagion threshold should be lower
- **Theorem [Morris, 2000]:** For any graph  $G$ ,  $\exists$  finite contagious set wrt  $h_q \Leftrightarrow \exists$  finite contagious set wrt  $\bar{h}_q$
- I.e., the contagion threshold is identical under both models
- We prove the theorem on the board



# CONTAGION THRESHOLD $\leq 1/2$

- Saw a graph with contagion threshold  $1/2$
- Does there exist a graph with contagion threshold  $> 1/2$ ?
- The previous theorem allows us to focus on the progressive case
- **Theorem [Morris, 2000]:** For any graph  $G$ , the contagion threshold  $\leq 1/2$
- We prove the theorem on the board



# MORE GENERAL MODELS

- Directed graphs to model asymmetric influence
- $N(v) = \{u \in V : (u, v) \in E\}$
- Assume progressive contagion
- Node is **active** if it adopts  $B$ ; **activated** if switches from  $A$  to  $B$



# LINEAR THRESHOLD MODEL

- Nonnegative weight  $w_{uv}$  for each edge  $(u, v) \in E$ ;  $w_{uv} = 0$  otherwise
- Assume  $\forall v \in V, \sum_u w_{uv} \leq 1$
- Each  $v \in V$  has threshold  $\theta_v$
- $v$  becomes active if

$$\sum_{\text{active } u} w_{uv} \geq \theta_v$$



# GENERAL THRESHOLD MODEL

- Linear model assumes additive influences
  - Switch if two co-workers and three family members switch?
- $v$  has a monotonic function  $g_v(\cdot)$  defined on subsets  $X \subseteq N(v)$
- $v$  becomes activated if the activated subset  $X \subseteq N(v)$  satisfies  $g_v(X) \geq \theta_v$



# THE CASCADE MODEL

- When  $\exists (u, v) \in E$  s.t.  $u$  is active and  $v$  is not,  $u$  has one chance to activate  $v$
- $v$  has an **incremental function**  $p_v(u, X) =$  probability that  $u$  activates  $v$  when  $X$  have tried and failed
- Special cases:
  - Diminishing returns:  $p_v(u, X) \geq p_v(u, Y)$  when  $X \subseteq Y$
  - Independent cascade:  $p_v(u, X) = p_{uv}$

